

SPJ
GLOBAL

S P Jain
School of Global
Management

DUBAI • MUMBAI • SINGAPORE • SYDNEY

DR
TG

POSTGRADUATE PROSPECTUS

GLOBAL MBA | MASTER OF GLOBAL BUSINESS

CRICOS Provider Code: 03335G
CRICOS Course (GMBA) Code: 077571F | CRICOS Course (MGB) Code: 077572E

S P JAIN GLOBAL AT A GLANCE

S P Jain School of Global Management is a leading Australian business school with campuses in Dubai, Mumbai, Singapore, and Sydney. We relentlessly strive to reimagine business education and offer innovative courses in dynamic, world-class cities. Our efforts have been recognised by highly regarded global rankings that include:

TOP 10

IN THE ASIA PACIFIC

Bloomberg Businessweek
Best B-Schools
(2023-25)

TOP 15

IN THE WORLD

Forbes
Best International 1-Year MBAs
(2019-21)

TOP 100

IN THE WORLD

The Economist
Full-time MBA Rankings
(2015)

#1

IN DUBAI

Global Brands
UK
(2015)

#4

IN THE WORLD

Times Higher Education - Wall Street Journal
1-Year MBA Rankings
(2018-19)

TOP 50

IN THE WORLD

Poets & Quants
Best International MBAs
(2015)

TOP 100

IN THE WORLD

Financial Times
Global MBA Programs
(2011 & 2012)

Our Global Campuses

2004

Launch of the Dubai Campus

2006

Launch of the Singapore Campus

2012

Launch of the Sydney Campus

2015

Launch of the Mumbai Campus



MESSAGE FROM THE DEAN

New geopolitical forces, re-globalisation, economic volatility, digitisation, and changing customer needs are testing the nerves of those occupying corporate boardrooms. Market quakes, akin to earthquakes, are causing tremors and cracks in the marketplace. In this era of turbulence, companies face a unique challenge of constantly innovating to stay profitable and customer-focused. This is where S P Jain Global's postgraduate programs come in.

Whether you decide to enrol in our Global MBA or Master of Global Business programs, our objective is to equip you to become a 'value-added' business manager. Our pedagogy places emphasis on global intelligence, creativity, innovation, decision-making, effective communication, team orientation and leadership. In addition, a key focus is on how to harness the power of emerging technologies to enhance your ability to create value.

Our unique programs offer a multi-city learning model, helping you immerse in four vibrant cities - Dubai, Singapore, Sydney and London. You will be exposed to regional business practices, interact with senior practitioners and immerse in intense industry projects. Cutting-edge learning tools such as Student Board Rooms, Case Method of Learning, and Business Simulations are at the core of your everyday experience at S P Jain Global. World-class faculty impart learning by fusing contemporary academic frameworks with real-world perspectives for addressing industry challenges.

If you wish to make an impact as a change-maker in the dynamic world of business, you're looking at the right institution. S P Jain School of Global Management will empower you to realise your professional goals and set yourself apart from the rest.

I look forward to welcoming you soon at one of our campuses!

DR BALAKRISHNA GRANDHI

Dean – Global MBA & Master of Global Business

Professor of Marketing & Strategy

MMS, MBA & PhD (USA) and FCIM (UK)



EMBARK ON A GLOBAL CAREER WITH OUR POSTGRADUATE PROGRAMS

Study in 3 Countries



Singapore



Sydney



Dubai

As global businesses evolve and business challenges become increasingly complex and pervasive, postgraduate education must act as the academic version of professional training – moving beyond simply acquiring knowledge to empowering you with the skills and confidence to drive decisions in a global context. Your postgraduate education is an investment in your own potential, transforming you from students and professionals to leaders and experts who bring with them holistic global perspectives to tackle challenges while maintaining business momentum.

We offer you a choice of two postgraduate courses:

Global MBA

12-month full-time MBA

Study on-campus in Singapore, Sydney/London* and Dubai

For graduates with 2+ years of full-time work experience

Master of Global Business

16-month full-time Master's (including a 4-month internship)

Study on-campus in Singapore, Sydney/London* and Dubai

For candidates with an undergraduate degree

*We are offering students the opportunity to undertake an exchange term or transfer to S P Jain London School of Management (SPJ London). SPJ London is a part of the S P Jain Group but operates independently from S P Jain School of Global Management (S P Jain Global). Exchange and transfer options to S P Jain London are available for selected intakes. Additionally, not all campuses may be available for certain intakes. Please visit the S P Jain Global website for the latest information.

GLOBAL MBA

CRICOS Course (GMBA) Code: 077571F

Top management positions increasingly go to global citizens – people who have lived overseas and, therefore, understand many business cultures. Get this edge with our Global MBA program, where every student lives in Asia, Australia/UK and the Middle East – each a regional capital and a great backdrop for business education. Designed exclusively for business professionals with 2+ years of work experience, the Global MBA is an internationally recognised program with a reputation that is built on superior standards of learning engagement, research, innovation, and graduate outcomes.

Decision-making in a global context is at the heart of the Global MBA program. While the program is rooted deeply in business fundamentals, a lot of emphasis is placed on practice and application. The classroom itself transforms into a corporate boardroom and from day one, students participate in Student Board Rooms and Simulations where business case studies are examined and a tried-and-tested approach to decision-making is developed.

We believe that understanding the global business environment is key to good decision-making and as a result, our students study in Singapore, Sydney/London and Dubai. While the classroom is dedicated to the study of various tools of business and the development of critical thinking and decision-making skills, out-of-classroom and global immersion activities in diverse, dynamic business hubs help students understand the global nature of business and the influence of culture, traditions and technological advancements on business decisions. Apart from the knowledge gained, students learn to be adaptable, multicultural and globally agile.

Program Architecture

To fulfil the requirements of the Global MBA program, students must complete 36 credits.

SUBJECTS	CREDITS
Core Courses	23
Specialisations	7
Applied Research Project / Industry Projects	6
TOTAL	36



Program Overview



12-month full-time MBA



Study on campus in Singapore, Sydney/London and Dubai



For graduates with 2+ years of work experience



Graduate with an Australian degree

Specialisations

- Contemporary Marketing Management
- Technology Management
- Global Finance
- Global Logistics & Supply Chain Management
- Consulting Management

You can customise your MBA by:

- choosing electives across these specialisations or
- completing electives within one specialisation



COURSE LEARNING OUTCOMES

Knowledge of Business, Management and Digital Literacy	Be prepared with latest disciplinary and interdisciplinary business and management knowledge with support of digital and technology literacy to aid planning and control in a volatile global environment.
Knowledge of Research Principles and Methods	Be equipped with the principles and methods of research for the purpose of responsible investigation from an applied perspective in the field of management and business.
Global Adaptability	Understand business issues to acquire disciplinary and interdisciplinary skills to solve problems in the respective local, regional and global environments.
Ethical Decision-Making	Develop skills and judgement to make ethical decisions in complex business situations, by understanding and demonstrating the sound business principles, needs and goals of different stakeholders in diverse cultures.
Critical Thinking	Acquire critical thinking skills by observation, analysis, interpretation, reflection, evaluation, inference, and explanation in order to draw conclusions.
Effective Communication	Attain professional skills in written, verbal and nonverbal communication tailor-made to the needs of different stakeholders consistent with mindful listening, empathy, and reliability.
Leadership	Acquire intrapersonal and interpersonal skills and cognitive abilities to work effectively with others in diverse environments.
Innovation and Entrepreneurship	Develop an innovative and entrepreneurial approach to analyse problems in new ways and identify disruptive solutions to create sustainable growth and value.
Application and Research Competencies	Demonstrate application of learning outcomes 1-8 by planning and executing research/application-based assignments and projects within their respective areas of expertise and specialisation with a high level of personal autonomy and accountability.

GLOBAL MBA

CURRICULUM

CORE SUBJECTS

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG ECO 104	Business and Global Economy	1	1	Nil
MBAG QTT 105	Applied Statistics for Decision Making	1	1	Nil
MBAG MKT 116	Marketing Management	1	1	Nil
MBAG QTT 106	Research Methods	1	1	Applied Statistics for Decision Making
MBAG OPS 102	Operations Management	1	1	Nil
MBAG ACC 112	Financial Accounting for Decision Making	1	1	Nil
MBAG LSC 113	Supply Chain Management	1	1	Operations Management
MBAG MGT 102	Design Thinking	1	1	Nil
MBAG FIN 114	Corporate Finance	2	1	Financial Accounting for Decision Making
MBAG MGT 104	Blue Ocean Strategy	1	1	Marketing Management
MBAG COM 102	Effective Business Communication	1	1	Nil
MBAG PRO 107	Applied Research Project	1	1	Research Methods
MBAG MKT 222	Customer Value Management	1	2	Marketing Management
MBAG ACC 213	Financial Statement Analysis	1	2	Financial Accounting for Decision Making
MBAG QTT 207	Data Analytics for Insights and Decision Making	1	2	Applied Statistics for Decision Making and Research Methods
MBAG ITM 210	Emerging Platforms and Services for Disruption	1	2	Nil
MBAG ACC 214	Management Accounting and Control	1	2	Financial Accounting for Decision Making
MBAG ENT 201	Entrepreneurship for a Disruptive Launch	1	2	Emerging Platforms and Services for Disruption
MBAG PRO 208	Industry Project 1	2	2	Applied Research Project
MBAG HRM 301	Teamwork and Leadership	1	3	Nil
MBAG MGT 305	Change Management	1	3	Nil
MBAG BUS 301	Business Ethics and Sustainability	1	3	Nil
MBAG CON 312	Consulting Capabilities and Skills	1	3	Nil
MBAG MGT 306	Competitive Dynamics and Strategy	1	3	Nil
MBAG PRO 309	Industry Project 2	3	3	Industry Project 1
	TOTAL CREDITS	29		

GLOBAL MBA SPECIALISATION UNITS

NOTE: STUDENT NEEDS TO COMPLETE A TOTAL 7 CREDITS IN ONE OF THE FOLLOWING WAYS:

- a) Choose 5 credits in the area of specialisation and 2 credits from other specialisation (subject to meeting the pre-requisite condition) or
- b) Choose 7 credits across specialisations (subject to meeting the pre-requisite condition)

GLOBAL LOGISTICS AND SUPPLY CHAIN MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG LSC 214	Transportation Management	1	2	Operations Management and Supply Chain Management
MBAG LSC 217	Lean Manufacturing and Supply Chain	1	2	Operations Management and Supply Chain Management
MBAG LSC 219	Strategic Sourcing	1	2	Operations Management and Supply Chain Management
MBAG LSC 321	Supply Chain Simulation	1	3	Operations Management and Supply Chain Management
MBAG LSC 320	Demand Management	1	3	Operations Management and Supply Chain Management
	TOTAL CREDITS	5		

GLOBAL FINANCE

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG FIN 215	Corporate Valuation **	1	2	Corporate Finance
MBAG FIN 217	Equity Analysis & Portfolio Management	1	2	Corporate Finance
MBAG FIN 220	Risk Management	1	2	Corporate Finance
MBAG FIN 321	Mergers and Acquisitions	1	3	Corporate Finance
MBAG FTC 301	FinTech & Technology Innovations **	1	3	Corporate Finance
TOTAL CREDITS		5		

CONTEMPORARY MARKETING MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG MKT 217	Research for Customer Insights	1	2	Research Methods and Marketing Management
MBAG MKT 219	Brand Management and Marketing Communications	1	2	Marketing Management
MBAG MKT 220	Digital Marketing and Analytics	1	2	Marketing Management
MBAG MKT 324	Sales and Channel Management in Digital Economy	1	3	Marketing Management
MBAG ITM 316	Customer Experience Strategy and Design	1	3	Marketing Management
TOTAL CREDITS		5		

TECHNOLOGY MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG ITM 211	IT Strategic Planning	1	2	Nil
MBAG ITM 212	Enterprise Innovation and Digital Transformation	1	2	IT Strategic Planning and Emerging Platforms and Services for Disruption
MBAG ITM 214	E-Business Strategies	1	2	Emerging Platforms and Services for Disruption
MBAG ITM 317	Managing Technology Projects and Outsourcing	1	3	Nil
MBAG ITM 315	Technology Consulting and Advisory Practice	1	3	IT Strategic Planning
TOTAL CREDITS		5		

CONSULTING MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MBAG FIN 215	Corporate Valuation **	1	2	Corporate Finance
MBAG CON 206	Managing Consulting Process and Client Relations	1	2	Nil
MBAG CON 210	Post-Merger Integration	1	2	Nil
MBAG CON 312	Consulting for Digital Transformation	1	3	Emerging Platforms and Services for Disruptions
MBAG CON 310	New Venture Consulting	1	3	Entrepreneurship for a Disruptive Launch
TOTAL CREDITS		5		

**Common Specialisation Units

	TOTAL CORE CREDITS	29	
	TOTAL SPECIALISATION CREDITS	7	Note: Refer to specialisation units details
	TOTAL CREDITS OF THE COURSE	36	

HOW TO JOIN



ELIGIBILITY

All applicants (domestic and international) must have:

- An undergraduate degree from a recognised university or other approved tertiary institutions. Applicants who do not have their final year results can apply for the intake, but S P Jain Global can only make a conditional offer.
- Evidence of having worked after graduation on a full-time basis in a role which has been assessed by S P Jain Global as relevant to the course of study for a minimum period of 2 years.

ENGLISH LANGUAGE ENTRY REQUIREMENTS

- Applicants who have not completed their most recent education qualifications in English are required to take any of the following recognised formal English language tests and obtain currently valid minimum scores as below:
 - IELTS score of 6.5
 - TOEFL IBT score of 70
 - PTE score of 60

Only test scores obtained in the last 2 years will be considered valid.

- International applicants (including those who have completed their most recent education qualifications in English) who are undertaking study at our Sydney campus may need to meet the English language test requirements detailed by the Australian government to obtain their student visas. For more information, please visit: <https://immi.homeaffairs.gov.au/>



APPLICATION

The application can be submitted online at no cost.



ENTRANCE TEST

Applicants must appear for GMAT, GRE, CAT (Common Admission Test - offered in India) or SPJAT (S P Jain Aptitude Test) and achieve an acceptable score as listed in the Postgraduate Admission and Selection Policy.

GMAT 650 or more (Appeared in the last 5 years)

GRE 320 or more (Appeared in the last 5 years)

CAT 80% or more (Appeared in the last 2 years)

SPJAT 50% or more (Appeared in the last 2 years)

Candidates may apply even if they have not yet taken the aptitude test, or if their scores are pending. However, candidates will not be shortlisted for an evaluation interview until they submit their final test scores. S P Jain Global accepts the best score from the stated tests.

Candidates who do not meet the aptitude test score requirements may be considered for interview subject to the decision of the Director of Admission/Registrar.



EVALUATION

- The School establishes a shortlist of potential applicants based on the following:
 - Past academic performance and other achievements
 - Past work experience
 - English language proficiency to ensure successful participation
 - Outcomes and scores of aptitude tests

(All shortlisted applicants will be notified of their application status by the School in writing.)

- As part of the final stage of applicant evaluation, all shortlisted candidates will be required to undertake:
 - An Essay and Case Analysis Discussion Paper



- S P Jain Business Creativity Test
- A personal interview with the School's academic staff at one of the School's campuses or online. The interview is designed to assess the applicant's communication skills, analytical skills, aptitude, and subject knowledge.

(Candidates are required to pay a non-refundable evaluation fee to take part in the evaluation process.)



RESULTS

Applicants are emailed an admission decision within 14 days after the evaluation interviews.



SCHOLARSHIPS

We offer scholarships to meritorious students. Students receiving scholarships must maintain a required GPA and abide by the School's Code of Conduct throughout the duration of study.

To view the annual Academic Calendars with details about the term and holiday breaks, please visit: spjain.org/kdjan.

For more details about the admission process, please visit: spjain.org/nhgkd

To learn more about the fee and other applicable charges, please visit: spjain.org/knsjf

To view our detailed Admissions Policy, please visit: spjain.org/ijfud

MASTER OF GLOBAL BUSINESS

CRICOS Course (MGB) Code: 077572E

Immerse in new cultures, step out of your comfort zone, develop cross-cultural understanding, gain real-world experience and engage some of the world's top companies with the Master of Global Business (MGB) program. The program trains students to appreciate and adapt to different business environments, cultures and markets, preparing them for a lifetime of decision-making and leadership.

Students of the program study in Singapore, Dubai/London, and Sydney, and this multicity learning model is the most striking feature of the MGB program. Exposure to different countries, cultures and business centres makes this program, and in turn, our students truly global. In addition to the social, political, and economic benefits of studying in three countries, locating the program in major regional hubs encourages students to broaden their horizons and think innovatively.

The program structure includes 12 months of academic study followed by a mandatory 4-month internship. The internship is very important as it offers students, with very little or no experience, the opportunity to address their skills gap, supplement academic accomplishments with actual real-life experience, make meaningful contributions to companies, build strong professional contacts and explore full-time career opportunities.

Program Architecture

To fulfil the requirements of the MGB program, students must complete 36 credits.

SUBJECTS	CREDITS
Core Courses	22
Specialisations	9
International Business Research/Industry Projects	5
TOTAL	36

Program Overview



16-month full-time Master's (including a 4-month internship)



Study on campus in Singapore, Sydney/London and Dubai



Eligibility: Undergraduate Degree



Graduate with an Australian degree

Specialisations

- Global Marketing Management
- Global Finance
- Global Logistics & Supply Chain Management
- Digital Business Management





COURSE LEARNING OUTCOMES

Knowledge of Business and Digital Literacy	Be prepared with the latest disciplinary and interdisciplinary business and management knowledge with support of digital and technology literacy to aid planning and control in a volatile global environment.
Knowledge of Research Principles and Methods	Be equipped with the principles and methods of research for the purpose of responsible investigation from an applied perspective in the field of management and business.
Global Adaptability	Understand business issues to acquire disciplinary and interdisciplinary skills to solve problems in the respective local, regional and global environments.
Ethics and Integrity	Develop skills and judgement to make ethical decisions in complex business situations, by understanding and demonstrating the sound business principles, needs and goals of different stakeholders in diverse cultures.
Problem-Solving	Acquire critical thinking skills by observation, analysis, interpretation, reflection, evaluation, inference, and explanation in order to draw conclusions.
Effective Communication	Attain professional skills in written, verbal and nonverbal communication tailor-made to the needs of different stakeholders consistent with mindful listening, empathy, and reliability.
Teamwork	Acquire intrapersonal and interpersonal skills and cognitive abilities to work effectively with others in diverse environments.
Creativity and Innovation	Develop an innovative and entrepreneurial approach to analyse problems in new ways and identify disruptive solutions to create sustainable growth and value.

MASTER OF GLOBAL BUSINESS

CURRICULUM

CORE SUBJECTS

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MGB ECO 104	Business and Global Economy	1	1	Nil
MGB QTT 104	Applied Statistics for Decision Making	1	1	Nil
MGB MKT 114	Global Marketing Management	1	1	Nil
MGB OPS 102	Operations Management	1	1	Nil
MGB LSC 114	Supply Chain Management	1	1	Operations Management
MGB QTT 105	Research Methods	1	1	Applied Statistics for Decision Making
MGB ACC 104	Financial Accounting	1	1	Nil
MGB MGT 102	Design Thinking	1	1	Nil
MGB FIN 115	Corporate Finance	2	1	Financial Accounting
MGB COM 102	Business Communication and Negotiation	1	1	Nil
MGB PRO 107	International Business Research 1	1	1	Research Methods
MGB MGT 103	Blue Ocean Strategy	1	1	Global Marketing Management
MGB BUS 204	Global Adaptability 1	1	2	Nil
MGB QTT 206	Data Analytics	1	2	Applied Statistics for Decision Making and Research Methods
MGB ITM 209	Emerging Platforms & Services for Disruption	1	2	Nil
MGB PRO 208	International Business Research 2	1	2	Research Methods
MGB MKT 220	Customer Value Management	1	2	Global Marketing Management
MGB ENT 201	Entrepreneurship for a Disruptive Launch	1	2	Emerging Platforms & Services for Disruption
MGB BUS 305	Global Adaptability 2	1	3	Nil
MGB HRM 304	Teamwork & Leadership	1	3	Nil
MGB HRM 303	International Human Resource Management	1	3	Nil
MGB BUS 304	Business Ethics	1	3	Nil
MGB MGT 305	International Business Strategy	1	3	Business and Global Economy
MGB PRO 309	Industry Project	3	3	IBR 1 and 2
	TOTAL CREDITS	27		

MGB SPECIALISATION UNITS

Note: Student needs to complete a total 9 credits by choosing 7 credits in the area of specialisation and 2 credits from other specialisations (subject to meeting the pre-requisite condition)

GLOBAL LOGISTICS AND SUPPLY CHAIN MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MGB LSC 215	Warehouse Management	1	2	Operations Management and Supply Chain Management
MGB LSC 216	Global Transportation Management	1	2	Operations Management and Supply Chain Management
MGB LSC 218	Technology & Digitisation of Supply Chains	1	2	Operations Management and Supply Chain Management
MGB LSC 219	Logistics Operations	1	2	Operations Management and Supply Chain Management
MGB LSC 220	Lean Manufacturing and Supply Chain	1	2	Operations Management and Supply Chain Management
MGB LSC 321	Demand Management	1	3	Operations Management and Supply Chain Management
MGB LSC 322	Supply Chain Simulation	1	3	Operations Management and Supply Chain Management
	TOTAL CREDITS	7		

GLOBAL FINANCE

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MGB ACC 205	Financial Statement Analysis	1	2	Financial Accounting
MGB FIN 216	Financial System & Markets	1	2	Corporate Finance
MGB FIN 217	Equity Analysis & Portfolio Management	1	2	Corporate Finance
MGB FIN 218	Business Valuation	1	2	Corporate Finance
MGB FIN 220	Financial Risk Management	1	2	Corporate Finance
MGB FIN 323	Wealth Management	1	3	Corporate Finance
MGB FTC 301	FinTech & Technology Innovations	1	3	Nil
	TOTAL CREDITS	7		

GLOBAL MARKETING MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MGB MKT 215	Research for Customer Insights	1	2	Research Methods and Global Marketing Management
MGB ITM 212	Customer Experience Design for Digital Business **	2	2	Nil
MGB MKT 217	Brand Management & Integrated Marketing Communications	1	2	Global Marketing Management
MGB MKT 218	Digital Marketing **	1	2	Global Marketing Management
MGB MKT 322	Omnichannel Buyer Behaviour	1	3	Global Marketing Management
MGB MKT 320	Sales & Channel Management	1	3	Global Marketing Management, Supply Chain Management, Omnichannel Buyer Behaviour
	TOTAL CREDITS	7		

DIGITAL BUSINESS MANAGEMENT

CODE	UNIT	CREDIT	TERM	PRE-REQUISITES & CO-REQUISITES
MGB ITM 210	Enterprise Digital Business Applications	1	2	Nil
MGB ITM 212	Customer Experience Design for Digital Business **	2	2	Nil
MGB MKT 218	Digital Marketing **	1	2	Global Marketing Management
MGB ITM 214	E-Business Strategies	1	2	Enterprise Digital Business Applications
MGB ITM 309	Managing Digital Projects	1	3	Enterprise Digital Business Applications
MGB ITM 315	Digital Governance	1	3	Emerging Platforms & Services for Disruption
	TOTAL CREDITS	7		

MGB INTERNSHIP

MGB INT 402	Internship	Pass/Fail	4	Completion of the first three terms of the MGB course work
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Note: **Common Specialisation Units

	TOTAL CORE CREDITS	27		
	TOTAL SPECIALISATION CREDITS	9		Note: Refer to specialisation units details
	TOTAL CREDITS OF THE COURSE	36		
	INTERNSHIP	Pass/Fail		

HOW TO JOIN



ELIGIBILITY

An undergraduate degree from a recognised university or other approved tertiary institutions. Applicants who do not have their final year results can apply for the intake, but S P Jain Global can only make a conditional offer.

ENGLISH LANGUAGE ENTRY REQUIREMENTS

• Applicants who have not completed their most recent education qualifications in English are required to take any of the following recognised formal English language tests and obtain currently valid minimum scores as below:

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CAT 80% or more (Appeared in the last 2 years)

SPJAT 50% or more (Appeared in the last 2 years)

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EVALUATION

• The School establishes a shortlist of potential applicants based on the following:

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- Past work experience (if applicable)
- English language proficiency to ensure successful participation
- Outcomes and scores of aptitude tests

(All shortlisted applicants will be notified of their application status by the School in writing.)

• As part of the final stage of applicant evaluation, all shortlisted candidates will be required to undertake:

- An Essay and Case Analysis Discussion Paper
- S P Jain Global "Business Creativity Test"
- A personal interview with the School's academic staff at one of the School's campuses or online. The interview is designed to assess the applicant's communication skills, analytical skills, aptitude, and subject knowledge.



RESULTS

Applicants are emailed an admission decision within 14 days after the evaluation interviews.



SCHOLARSHIPS

We offer scholarships to meritorious students. Students receiving scholarships must maintain a required GPA and abide by the School's Code of Conduct throughout the duration of study.

To view the annual Academic Calendars with details about the term and holiday breaks, please visit: spjain.org/kdinf

For more details about the admission process, please visit: spjain.org/hfjdn

To learn more about the fee and other applicable charges, please visit: spjain.org/hfgdn

To view our detailed Admissions Policy, please visit: spjain.org/ijfud

GMBA VS MGB

A COMPARATIVE SUMMARY

	GLOBAL MBA (GMBA)	MASTER OF GLOBAL BUSINESS (MGB)
FOCUS	<ul style="list-style-type: none"> Primary focus: Leveraging technology for disruptive innovation / entrepreneurship Secondary focus: Global intelligence and business 	<ul style="list-style-type: none"> Primary focus: Global intelligence and business Secondary focus: Leveraging technology for disruptive innovation / entrepreneurship
STUDY MODEL	Tri-city model: Singapore (4 months) - Sydney/London (4 months) - Dubai (4 months)	Tri-city model: Singapore (4 months) - Sydney/London (4 months) - Dubai (4 months)
TOTAL CREDITS & NUMBER OF SPECIALISATIONS	36 credits	36 credits
SPECIALISATIONS**	<ul style="list-style-type: none"> Global Finance Contemporary Marketing Management Global Logistics & Supply Chain Management Technology Management Consulting Management <p>You can customise your MBA by: choosing electives across these specialisations or completing electives within one specialisation</p>	<ul style="list-style-type: none"> Global Finance Global Marketing Management Global Logistics & Supply Chain Management Digital Business Management
WORK EXPERIENCE PRE-REQUIREMENT	2 years or above	Not applicable
OVERALL CAREER POSITIONING	Mid-management level	Entry-management level
GRADUATE SKILLS DIFFERENTIATORS	<ul style="list-style-type: none"> Ethical Decision Making Critical Thinking Leadership 	<ul style="list-style-type: none"> Ethics & Integrity Problem Solving Teamwork
SOFT SKILLS EMPHASIS	Primary focus: <ul style="list-style-type: none"> Leadership Critical / Strategic Thinking 	Primary focus: <ul style="list-style-type: none"> Teamwork Operational / Problem Solving
CORE MODULE DIFFERENTIATORS	<ul style="list-style-type: none"> Business Models & Disruption Change Management Strategy Focussed Organisation Competitive Dynamics & Strategy 	<ul style="list-style-type: none"> Global Adaptability International Business Negotiation International Business Strategy International HRM
PROJECTS	Three projects: <ul style="list-style-type: none"> Term 1: Applied research project (individual) Term 2: Specialisation specific (group based) industry project Term 3: Cross-functional (group based) industry project 	Two projects: <ul style="list-style-type: none"> Terms 1 & 2: International Business Research (individual/cross-city) Term 3: Industry Project (group-based)
INTERNSHIP	Not applicable	Four-month Internship
ASSESSMENT METHODS	S P Jain Global uses a system of continuous student evaluation, rather than a single end-of-term final examination. To learn about our assessment methods for the GMBA program, refer to the Student Handbook.	S P Jain Global uses a system of continuous student evaluation, rather than a single end-of-term final examination. To learn about our assessment methods for the MGB program, refer to the Student Handbook.

**Each intake may offer a few or all of these specialisations. Please visit the website for more information.



GRADUATE ATTRIBUTES

- Knowledge of Business, Management and Emerging Technologies
- Research and Business Intelligence
- Problem-Solving and Decision-Making
- Creativity and Innovation
- Intercultural Competence/Communication
- Teamwork
- Global Citizenship/Ethics (Collaborate, Negotiate and Resolve Conflicts)

GLOBAL IMMERSION PROJECTS

The Applied / International Business Research / Industry Projects undertaken in each of the three terms of the Global MBA and MGB programs are directed towards creating a higher degree of exposure to the real corporate environment, and enhancing the employability and corporate readiness of students.

GMBA

TERM 01 Applied Research Project

Students undertake a self-directed individual research project related to their area of specialisation. It intends to encourage the student to develop a good foundational understanding of how to conduct a research project. Students will identify suitable frameworks, business models and a research approach to address business challenges within the contemporary global/regional dynamic environment.

TERMS 02 & 03 Industry Projects

Students have an opportunity to work in a stream-specific team on a real-life industry project to develop a deep understanding of the global business environment in the area of their specialisation in Term 02 and in cross-functional teams in Term 03. Under this industry interface initiative, students will be provided a business problem for which they will propose relevant recommendations. The intention of this initiative is to equip and enable students to make business decisions in an unstructured business environment, and hone their skills to think and work like a consultant.

MGB

TERMS 01 & 02 International Business Research

Students undertake an individual research project related to their area of specialisation. It intends to give the students a parallel experience of identifying an actual business challenge faced by an industry/organisation. Further to the identification, students are expected to apply relevant research methods/techniques learnt through their coursework and propose effective solution/recommendations in relation to the identified business problem.

TERM 03 Industry Project

Students have an opportunity to work in a team on a real-life industry project and develop a deep understanding and insight of the global business environment in a disciplinary or inter-disciplinary setup. Students will be provided with a live business problem for which they will apply their knowledge of concepts and frameworks to propose appropriate solutions/recommendations to the corporate client.

Here's a Sampling of Companies That Have Hosted Our Students in the Past:

7Cs Group
African + Eastern
AKM Foodstuff Trading LLC
AlphaMD Analytics
Aramex
Banana Me
Bloomberg
Camelicious
Canon
Cybercom MEA
Dabur
Danzas
Desert Group
DGCX
DIAC
DMCC
Dubai Outlet Mall
DuMedia
Ehrhardt+Partner
Ebryx
EMC
ENOC
Finalytix
GE
Grand Fortune
Gulf Petrochem
Henkel
Huawei Technologies
Iconication
iCUBE
Inchcape Shipping Services
Integra
JECL
Johnsons Controls
Jumbo Electronics
Kanoo Group
Kapital Boost
Kintetsu World Express
KN Software
Kwality Foods
L&T Electricals and Automation
Landmark Group
Lulu Group
Makemymeal
NAVO Inc
Oracle
Phillip Futures
Protiviti Inc
Quest Marine LLC
Redington Group
Richcomm Global Services
Sapor International FZC
Symphony Summit
Tata Motors
TruKer
Unilever Group
Value3-advisory
Vinculum Technologies



THE S P JAIN GLOBAL ADVANTAGE

We don't believe in a 'one-size-fits-all' approach. That's why, as a postgraduate, student at S P Jain Global, you will be engaged and motivated using a wide variety of teaching tools, such as our multi-city learning model that allows students to live, study and work in not one, but three global cities, or our advanced multimedia Simulation Centres that provide actual decision-making experience.

Our postgraduate classes often witness a fusion of technology, innovation and global business, resulting in an impactful and real-world learning experience. Here are some examples.



MULTI-CITY LEARNING MODEL

Business schools until now have been operating in a single campus model with very little importance given to understanding the dynamic global business environment. Doing business across borders requires critical skills, each dependent on the location where they operate. After all, how you do business in China is different from how you do business in Australia or the United States. Western companies doing business in the East require appreciation and careful navigation of the cultural differences between the East and the West.

At S P Jain Global, full-time postgraduate students have the opportunity to live, study and work in Singapore, Sydney/London and Dubai. This multi-campus experience provides unique exposure to the multinational business environments and cultures of the Middle East, Asia and the West. Each city is a regional hub, offering students many opportunities to experience diverse cultures, study international business practices, network with business executives and community leaders, conduct real-time projects, and pursue internships and full-time career opportunities. Students, in addition to the global knowledge gained, learn to be adaptable, multicultural and globally relevant to companies of the 21st century.



STUDENT BOARDROOMS

SBRs, as they are commonly known, are student teams that meet every day before every class. Using decision-making techniques that they learn in class, students are required to critically analyse their reading material and case studies and arrive at conclusions that are submitted in the form of a report. This report is a kick-off point for classroom discussion – student teams are picked by faculty to explain their findings and decision-making process to the rest of the class. Over the duration of the program, students learn to use scientific methods, logical reasoning and analysis to address organisational problems, and develop the critical thinking and decision-making skills that are readily applied on the job.



BUSINESS SIMULATIONS

Before venturing into the real world, pilots, F1 drivers and disaster response teams use advanced simulations to learn how to respond to high-intensity situations. This learning methodology has been validated by cutting-edge research in neuroscience through the "Practice School of Excellence" – the more you practice and train on a particular aspect, the more your brain becomes prepared for any eventuality.

Today, as businesses also operate under similar conditions of high risk, complexity and unpredictability, it is important for business leaders to understand the many intricacies of the business world and prepare for them in a focused manner. At S P Jain Global, computer-aided business simulations are used extensively in our state-of-the-art Simulation Centres to enable postgraduate students to practice and sharpen their real-world and decision-making skills in an innovative, risk-free environment.



STUDENT LIFE & GLOBAL IMMERSION ACTIVITIES

S P Jain Global's postgraduate students are always encouraged to engage in a higher degree of interaction outside of their classroom with corporate centres and cultural hubs of the cities they live in - experience Arab-style dining, visit the Parliament House in Singapore, learn to use chopsticks, go for a desert safari, explore the Borough market in London, sail past Sydney's famous Opera House, interview CEOs and business leaders, learn a new language, visit the Stock Exchange in Sydney, slide down a desert sand dune, surf the waves of Bondi Beach, participate in international business competitions, and make deep and lasting connections with peers and faculty from all over the world.



FACULTY

Be influenced by our community of researchers, academicians, industry experts and leaders.

Faculty forms the backbone of any educational institution. At S P Jain Global, we are particularly proud of our faculty's dedication to research, teaching and academic excellence. They come from all around the world, bringing with them a wealth of research and teaching experience. Their multinational backgrounds, academic strengths and social presence have helped us create a learning environment that is rich, stimulating and challenging.

BALAKRISHNA GRANDHI

Indian

Professor (Marketing & Strategy) and Dean – Global MBA & Master of Global Business
PhD in Marketing, Carlson School of Management, USA

Area of Specialisation:

Marketing

BHANU RANJAN

Singaporean

Associate Professor – Communications and Assistant Dean – Executive MBA (Singapore)

Areas of Specialisation:

Communication & Leadership

KARMAN KAUR

Indian

Assistant Professor - Economics and Quantitative Methods
Doctor of Philosophy, Indira Gandhi National Open University (IGNOU), India

Areas of Specialisation:

Economics and Quantitative Methods

BOMAN MORADIAN

Indian

Adjunct Faculty
Master of Management Studies in Operations,
Jamnalal Bajaj Institute of Management Studies, India

Areas of Specialisation:

Logistics & Supply Chain Management

JOHANNES DE KLERKE

South African

Adjunct Faculty
DBA in International Psychology,
Swiss Management University, Switzerland

Areas of Specialisation:

Economics, Marketing & Strategy

CHRISTOPHER ABRAHAM

Indian

Professor and Head of Campus (Dubai)
PhD, Business Administration, UK

Areas of Specialisation:

HR & Organisation Behaviour



C J MEADOWS

American

Professor, Director – i2e Innovations & Insight Centre
Doctorate in Business Administration (International Management & IT), Harvard Business School, USA

Area of Specialisation: Consulting

GARY STOCKPORT

British and New Zealander

Professor – Strategy, Dean – Executive MBA and Chair – Exam Board
PhD, Cranfield School of Management, UK

Area of Specialisation: Strategy

PIETER NAGEL

Australian

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Philosophiae Doctor (Mathematical Statistics), University of the Free State, South Africa

Areas of Specialisation: Logistics & Supply Chain Management

MARKO SELAKOVIĆ

Serbian

Head – Student Recruitment & Faculty
Doctor of Business Administration in Communication,
S P Jain School of Global Management

Areas of Specialisation: Marketing Business

HAICO HEBBERS

Nederlandse

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PhD, Nyenrode Business University, The Netherlands

Areas of Specialisation: Economics & International Business



NICOLAS HAMELIN

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PhD (DPhil) in Physics, Sussex University, United Kingdom

Area of Specialisation: Marketing

KARIPPUR NANDA KUMAR

Singaporean

Professor
PhD in Computing, Indian Institute of Technology, India

Area of Specialisation: Information Technology



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PhD in Economics, Duke University, USA
Area of Specialisation: Economics

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Areas of Specialisation: Accounting & Finance

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Areas of Specialisation: Logistics, Supply Chain & Operations

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MA Economics, University of Toronto, Canada
Areas of Specialisation: Economics & International Business

RICHARD COLLER

Australian
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Master of Business Administration, Australian Institute of Business, Australia
Areas of Specialisation: Marketing & Strategy

KOK WAH FRANKIE

Canadian
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Master of Business Administration, University of Birmingham, UK
Areas of Specialisations: Marketing & Strategy, Innovation, Decision Making, Leadership

NAWAZISH MIRZA

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Areas of Specialisation: Accounting & Finance

KUMAIL RIZVI

Pakistani
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PhD in Financial Economics, University of Paris (Pantheon Sorbonne), France
Areas of Specialisations: Finance & Accounting



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Doctor of Philosophy, University of Canberra, Australia
Area of Specialisation: Human Resource Management

NADA SAYARH

Moroccan
Assistant Dean - Executive MBA & Associate Professor - Marketing, MBA, Binghamton University, USA
Area of Specialisation: Marketing Management

RUANDA OBERHOLZER

South African
Adjunct Faculty
Doctor of Commerce (PhD) in Accounting Sciences & Taxation, University Of Pretoria, South Africa
Areas of Specialisation: Accounting & Finance

SMITHA SARMA RANGANATHAN

Indian
Assistant Professor
PhD in Management, Jain University, India
Area of Specialisation: Marketing

TARUN PASRICHA

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PhD in Management, Indore University, India
Area of Specialisation: Marketing



RAJIV ASERKAR

Indian
Professor – Logistics & SCM, Director – DAMCO Int' Graduate Program, Area Head – Logistics and Supply Chain Management
PhD in Economics, Devi Ahilya University, India
Areas of Specialisation: Logistics, Supply Chain & Operations

MOUTAZ HADDARA**Egyptian**

Adjunct Faculty
PhD, University of Agder, Norway

Area of Specialisation: IT/E-business

DANIEL BIRO**Israeli**

Adjunct Faculty
Master of Business Administration,
Tel-Aviv University, Israel

Area of Specialisation: Marketing

DHRUPAD MATHUR**Indian**

Associate Professor – IT Management, Deputy Director –
Faculty Management
PhD in Management: The Challenges of e-Business,
Jai Narain Vyas University, India

Area of Specialisation: Information Technology

WANDRILLE GAULTIER**French**

Adjunct Faculty
Master's in Financial Engineering, Bordeaux Business
School (KEDGE), France

Area of Specialisation: Finance & Accounting

DEMETRIS VRONTIS**Cypriot**

Adjunct Faculty
PhD in Strategic Marketing-International and
Postgraduate Certificate in Education (HE),
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Area of Specialisation: Marketing

ANSHUL GUPTA**Indian**

Assistant Professor – Data Science, Area Head –
Information Technology
Master of Technology in IT, School of Information
Technology (UTD), Rajiv Gandhi Technical University,
India

Area of Specialisation: IT

TRISTAN CHONG**Malaysian**

Associate Professor and Area Head of Marketing
PhD in Marketing, University of Bolton, UK

Area of Specialisation: Marketing

RENZO ATILIO BRAVO-OLAVARRÍA**Chilean**

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Doctor of Philosophy, Queensland University of
Technology (QUT), Australia

Area of Specialisation: Marketing

SEYED MEHDI ZAHRAEI**Singaporean**

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Nanyang Technological University, Singapore

Area of Specialisation: Logistics & Operations

OMAR AZIZ**Pakistani**

Adjunct Faculty
PhD in Finance, University of Western Sydney, Australia

Area of Specialisation: Finance

HICHAM KABBAGE**Moroccan**

Adjunct Faculty
Master in Strategic Marketing,
University of Wollongong, UAE & Australia

Area of Specialisation: Marketing

BOUCHRA HADER**French**

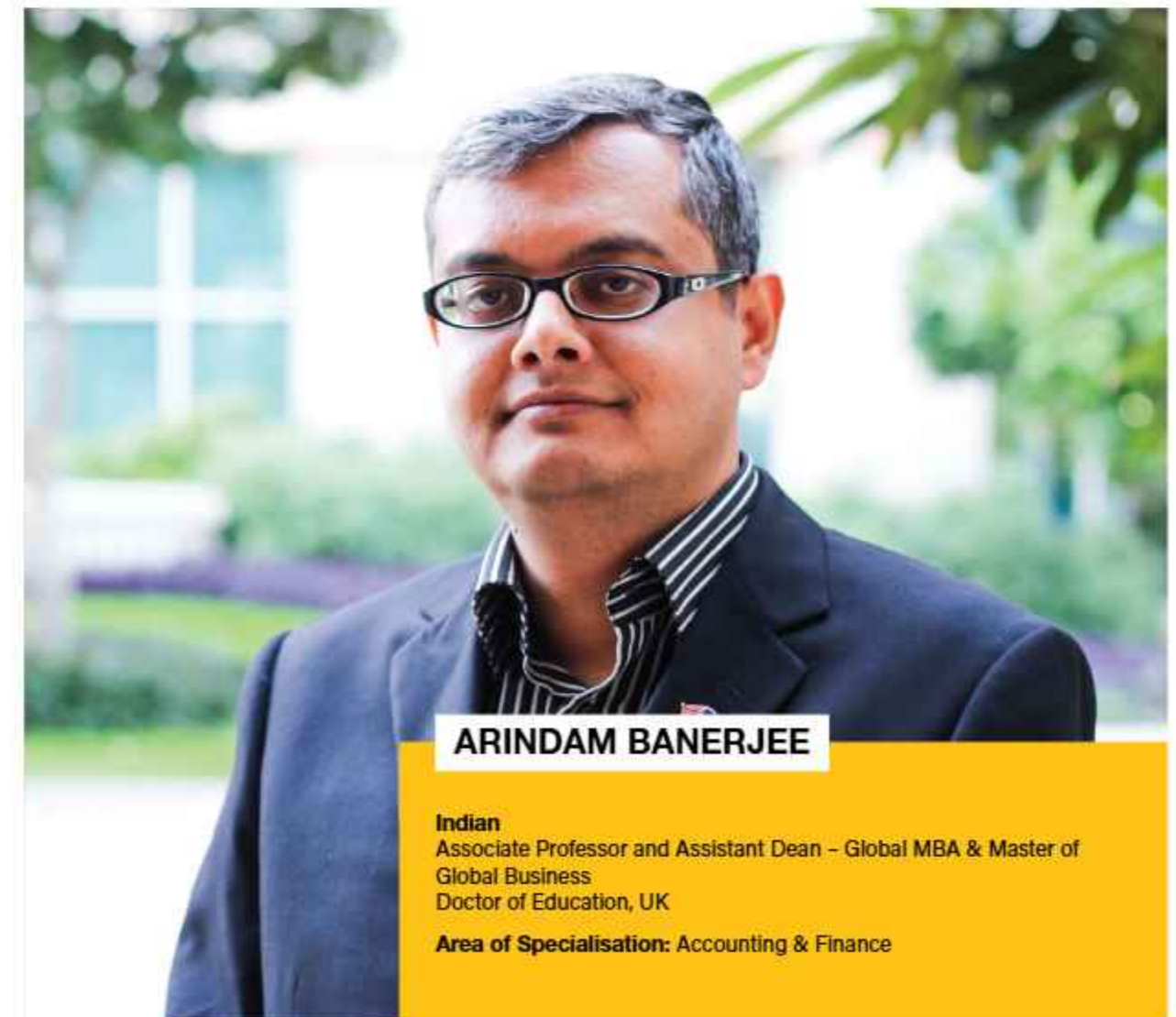
Assistant Professor – Marketing
MBA in Finance (Specialisation in Financial Markets),
University of Paris Dauphine, France

Area of Specialisation: Marketing

WINNIE WONG**Canadian**

Adjunct Faculty
Master of Business Administration, INSEAD,
France & Singapore

Areas of Specialisation: Marketing, Innovation,
Decision-Making & Leadership, World Cultures &
Communication, E-Commerce & Technology

**ARINDAM BANERJEE****Indian**

Associate Professor and Assistant Dean – Global MBA & Master of
Global Business
Doctor of Education, UK

Area of Specialisation: Accounting & Finance

CAREER SERVICES

As a postgraduate student at S P Jain Global, you will benefit from the wide range of placement services and career readiness programs we provide. Whether you are looking to join a new organisation, explore a new career trajectory or start your own business, our Career Advancement Services and a powerful network of corporate contacts will help you leverage your experience and develop your potential as a world-class business leader.

PROFESSIONAL READINESS PROGRAM

We take great pride in ensuring that each student gets a good job at the end of their postgraduate program and is well-placed for a successful career. Our Professional Readiness Program, or PRP, prepares students for this comprehensively. Our work with students as part of the PRP program involves pairing them with their individual career objectives, work experience, educational background and more importantly, positioning them for growth in their careers. PRP also covers leadership and communication training, professional presentation, voice and body language, and how students present themselves in a job interview. For students who wish to change their careers, PRP offers special assistance by training and educating them on their new primary industry of interest. This "soft knowledge" helps students have successful job interviews and adapt better to a new work environment.

MULTINATIONAL CAREER SERVICES OFFICES

Our multinational Career Services Teams in Dubai, India, Singapore and Sydney play a very important role in helping students achieve their career goals. In the initial terms of the program, the teams expose students to corporate centres, business leaders and entrepreneurs through guest lectures, industry visits and projects in the three cities. In the final term of the program, the teams help students build a strong career strategy and identify suitable internships and full-time roles for them to apply to.





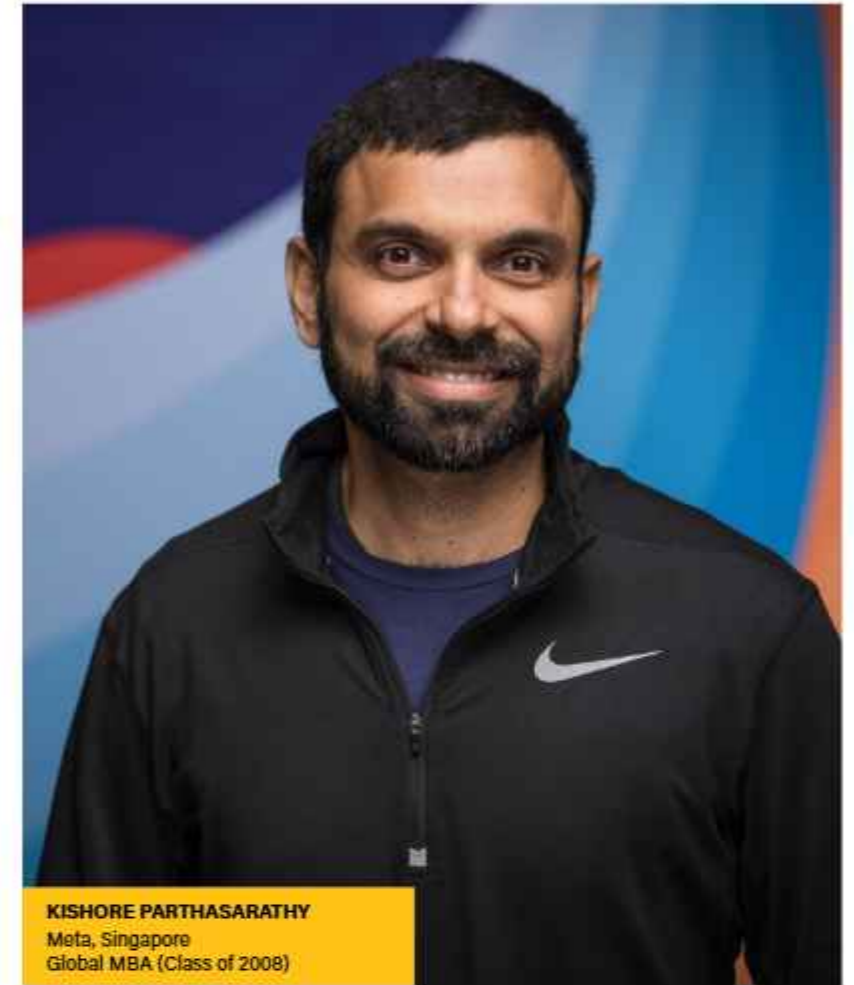
CHAITANYA CHUNDURI
Google, India
Global MBA (Class of 2008)



ASHA ADISESH
Amazon, India
MGB (Class of 2014)



OLIVIA MARZUKI
Channel News Asia, Singapore
Global MBA (Class of 2019)



KISHORE PARTHASARATHY
Meta, Singapore
Global MBA (Class of 2008)



SNIGDHA KAVATHEKAR
Apple, USA
Global MBA (Class of 2008)



JEAN PHILBERT
Minister of Youth, Rwanda
Global MBA (Class of 2011)

ALUMNI SUCCESS

At S P Jain Global, we believe that our success is measured by the impact of our graduates in the business world. Today, our alumni are leading cross-cultural teams, growing family businesses, developing digital initiatives, incubating new ideas, working with local governments, participating in community initiatives, consulting at Fortune 500 companies, and travelling across the globe.

No matter what career they choose or where they decide to travel next, the global experiences they have had at S P Jain Global have prepared them to succeed.



KAREEM LEE
Emerio GlobeSoft, Singapore
Global MBA (Class of 2016)



THI THANH NGUYEN
SAP Asia, Singapore
MGB (Class of 2018)



VALERII SOBOLEV
Sony, UAE
MGB (Class of 2014)



MAI PHUONG PHAM
Luxottica SEA, Singapore
MGB (Class of 2018)



VIKRAM MOHAN
Kellogg's, Malaysia
Global MBA (Class of 2006)



TEGHJEET NARULA
Oracle, Singapore
Global MBA (Class of 2007)



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We are offering students the opportunity to undertake an exchange term or transfer to S P Jain London School of Management (SPI London). SPI London is a part of the S P Jain Group but operates independently from S P Jain School of Global Management (S P Jain Global).

CRICOS Course (GMBA) Code: 077571F | CRICOS Course (MGB) Code: 077572E

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